

**Job Title:** Development Associate

**Reports to:** Director of Philanthropy & Communications

**Supervises:** N/A

**FLSA Status:** Full-time, Exempt

Salary: DOE

## **Summary:**

The Development Associate works closely with the Director of Philanthropy & Communications and other colleagues to support ACF's efforts to cultivate individual and corporate donors and enhance the effective operations of ACF's Philanthropy and Communications programs.

## **Duties and Responsibilities include, but are not limited to:**

- Helps implement a range of fundraising activities including but not limited to special events and direct mail campaigns
- Coordinates workplace giving efforts
- Helps implement key donor communications
- Ensures accurate and timely data entry into donor database
- Provides support for processing donations
- Prepares donation acknowledgement letters and other correspondence
- Facilitates process for submitting state charitable registrations
- Helps maintain charity rating standings (Better Business Bureau, Charity Navigator)
- Maintains the Philanthropy & Communications calendar
- Helps document department business practices as needed
- Facilitates communications with printing vendor
- Helps organize and maintain important files
- Other duties as assigned

## **Qualifications:**

 Eagerness to work as part of a team, especially in a supportive role, to expand ACF's donor base and visibility

- High ethical standards
- Dependable and conscientious
- Superior customer service skills to both internal and external audiences
- Demonstrated empathetic disposition and positive attitude
- Strong problem solving, organization, and prioritization skills
- Demonstrated ability to effectively manage multiple projects/deadlines at one time
- High level of initiative and desire to meet specific goals
- Excellent written and verbal communication skills
- Demonstrated attention to detail and accuracy
- A passion for ACF's mission and an eagerness to support to its sustainable business practices
- Strong computer skills, including MS Office. Experience with Salesforce, InDesign, and/or Wordpress preferred
- Bachelor's degree preferred
- 1-3 years' experience in fundraising, communications, marketing, non-profit management or closely related field preferred